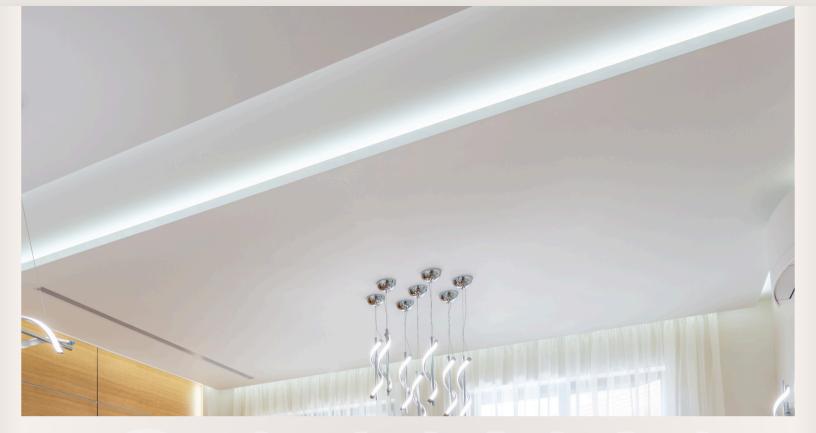


MARKET REPORT Q4 2024 JERSEY CITY HEIGHTS



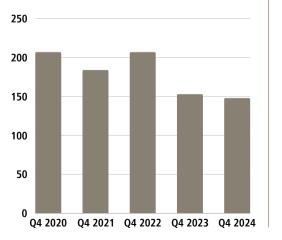
SUMMARY OF DATA

SOLD PRICE	AVERAGE	MEDIAN
1 Bed Condo	+12.0%	+3.7%
2 Bed 1 Bath Condo	+12.3%	-1.2%
2 Bed 2 Bath Condo	+3.8%	+7.0%
3+ Bed Condo	-0.4%	+1.2%
Single-Family Homes	-4.0%	-1.7%
Multi-Family Homes	+0.1%	+7.0%

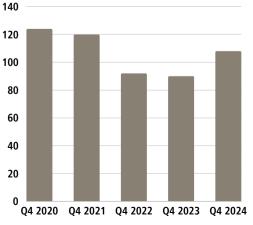
	MARKET SHARE CASH VS. MORTGAGE				
17%	•	CASH			
83%	•	MORTGAGE			
	MARKET SHARE				
12%	•	< \$500,000			
30%	•	\$500k - \$799k			
41% • \$800k - \$999k					
15%	•	\$1M - \$1.5M			
2%	•	> \$1,500,000			

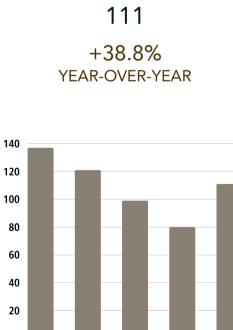
HOMES LISTED

-3.3% YEAR-OVER-YEAR



CONTRACTS SIGNED 108 +20.0% YEAR-OVER-YEAR





HOMES SOLD

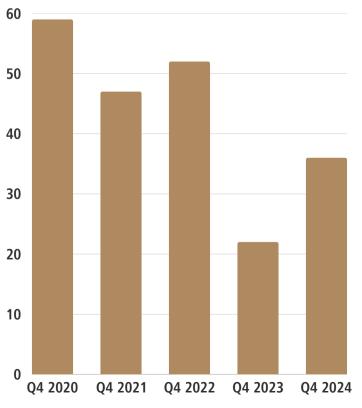
0 Q4 2020 Q4 2021 Q4 2022 Q4 2023 Q4 2024

1 BED | 1 BATH CONDOS

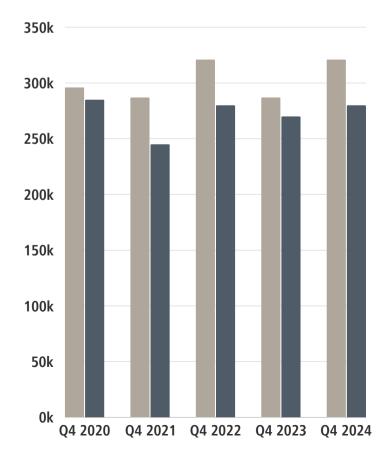
	Q4 2023	Q4 2024	CHANGE
AVERAGE PRICE	\$286,527	\$320,800	+12.0%
MEDIAN PRICE	\$270,000	\$280,000	+3.7%
TOTAL LISTED	7	10	+42.9%
TOTAL CONTRACTS	8	6	-25.0%
TOTAL SOLD	8	5	-37.5%

	KET SHARE		
CASH	S. MORTGAGE		
80% •	CASH		
20% •	MORTGAGE		
MARKET SHARE			
BY SOLD PRICE			
100% •	< \$500,000		
0% •	\$500k - \$799k		
0% •	\$800k - \$999k		
0% •	\$1M - \$1.5M		
0% •	> \$1,500,000		



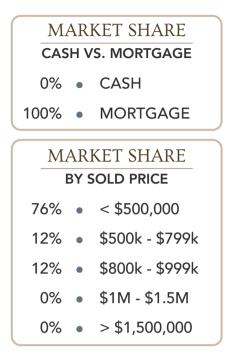


AVERAGE & MEDIAN SOLD PRICE

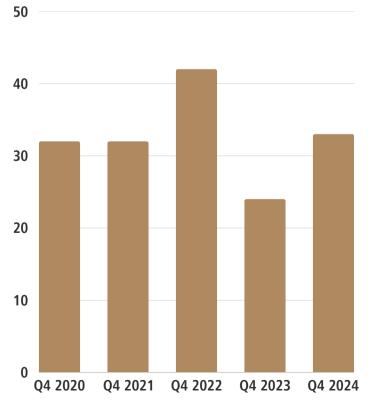


2 BED | 1 BATH CONDOS

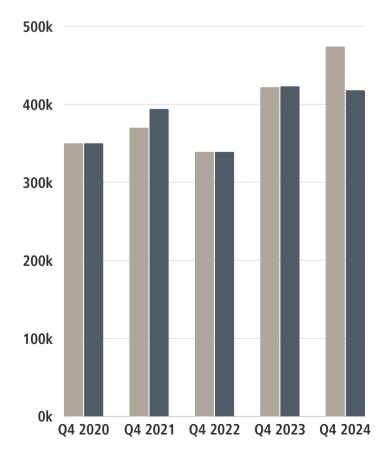
	Q4 2023	Q4 2024	CHANGE
AVERAGE PRICE	\$422,333	\$474,187	+12.3%
MEDIAN PRICE	\$422,500	\$417,500	-1.2%
TOTAL LISTED	12	8	-33.3%
TOTAL CONTRACTS	7	5	-28.6%
TOTAL SOLD	6	8	+33.3%







AVERAGE & MEDIAN SOLD PRICE



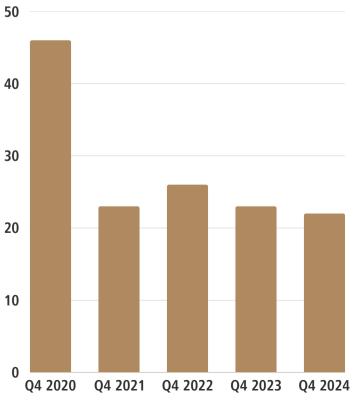
SAIKIN

2 BED | 2 BATH CONDOS

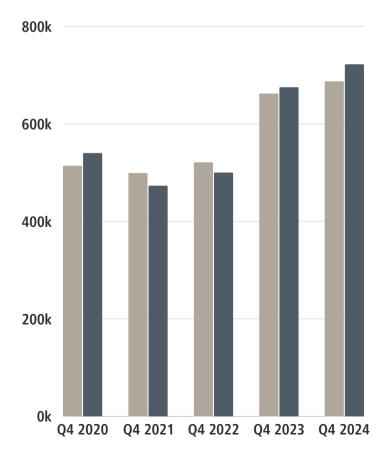
	Q4 2023	Q4 2024	CHANGE
AVERAGE PRICE	\$661,638	\$686,562	+3.8%
MEDIAN PRICE	\$674,900	\$722,000	+7.0%
TOTAL LISTED	15	16	+6.7%
TOTAL CONTRACTS	8	10	+25.0%
TOTAL SOLD	13	16	+23.1%

MARKET SHARE CASH VS. MORTGAGE			
0%	•	CASH	
100%	•	MORTGAGE	
MARKET SHARE BY SOLD PRICE			
6%	•	< \$500,000	
81%	•	\$500k - \$799k	
13%	•	\$800k - \$999k	
0%	•	\$1M - \$1.5M	
0%	•	> \$1,500,000	





AVERAGE & MEDIAN SOLD PRICE

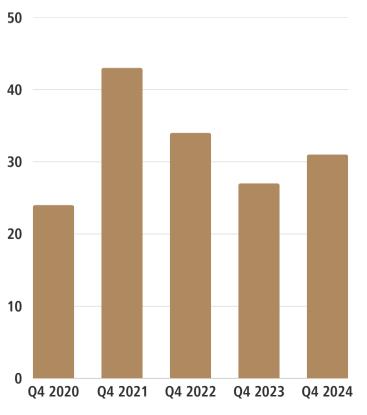


3+ BED | 2+ BATH CONDOS

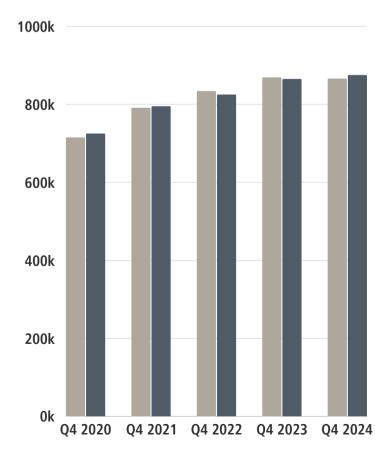
	Q4 2023	Q4 2024	CHANGE
AVERAGE PRICE	\$868,990	\$865,744	-0.4%
MEDIAN PRICE	\$865,000	\$875,000	+1.2%
TOTAL LISTED	64	67	+4.7%
TOTAL CONTRACTS	22	42	+90.9%
TOTAL SOLD	27	45	+66.7%

	MARKET SHARE			
11%	•	CASH		
89%	•	MORTGAGE		
	MARKET SHARE BY SOLD PRICE			
2%	•	< \$500,000		
27%	•	\$500k - \$799k		
56%	•	\$800k - \$999k		
15%	•	\$1M - \$1.5M		
0%	•	> \$1,500,000		





AVERAGE & MEDIAN SOLD PRICE

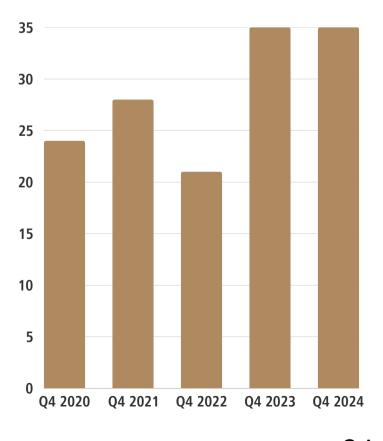


SINGLE FAMILY HOMES

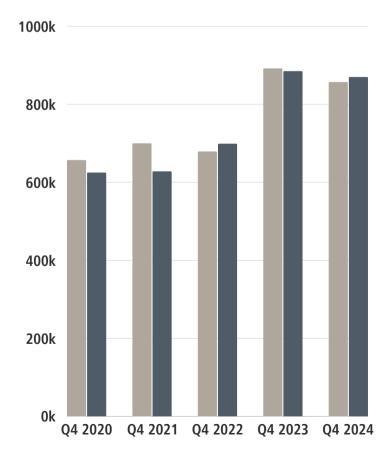
	Q4 2023	Q4 2024	CHANGE
AVERAGE PRICE	\$892,400	\$856,642	-4.0%
MEDIAN PRICE	\$885,000	\$870,000	-1.7%
TOTAL LISTED	13	15	+15.4%
TOTAL CONTRACTS	11	16	+45.5%
TOTAL SOLD	5	7	+40.0%

MARKET SHARE CASH VS. MORTGAGE					
14%	14% • CASH				
86%	•	MORTGAGE			
	MARKET SHARE BY SOLD PRICE				
0%	0% • <\$500,000				
43%	•	\$500k - \$799k			
43%	•	\$800k - \$999k			
14%	•	\$1M - \$1.5M			





AVERAGE & MEDIAN SOLD PRICE

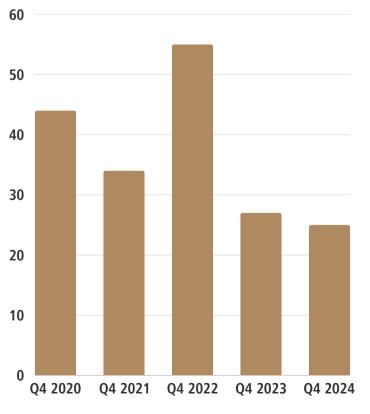


MULTI FAMILY HOMES

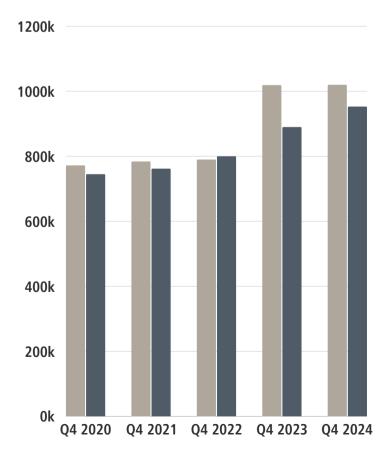
	Q4 2023	Q4 2024	CHANGE
AVERAGE PRICE	\$1,019,385	\$1,019,766	+0.1%
MEDIAN PRICE	\$890,000	\$952,500	+7.0%
TOTAL LISTED	42	32	-23.8%
TOTAL CONTRACTS	34	29	-14.7%
TOTAL SOLD	21	30	+42.9%

MARKET SHARE CASH VS. MORTGAGE		
30%	•	CASH
70%	•	MORTGAGE
MARKET SHARE BY SOLD PRICE		
0%	•	< \$500,000
13%	•	\$500k - \$799k
50%	•	\$800k - \$999k
30%	•	\$1M - \$1.5M
		> \$1,500,000





AVERAGE & MEDIAN SOLD PRICE



METHODOLOGY

ZIP CODES COVERED: 07306 & 07307

Data in this report is derived directly from the Hudson County MLS. Sales that occurred in any given Quarter may have accepted an offer in a previous Quarter. Sold data is a lagging indicator but provides an overview of market progression. New listings provide a current view of the market, but the price data cannot be considered until the property is sold. Quarterly data may not reflect drastic changes. Any major market shifts, especially those that occur in the second half of the Quarter, would be reflected in the following Quarter. All data is subject to the inventory available within a given Quarter and may not always be an accurate representation of the short-term trend. Criteria such as Single-Family Homes typically have few Quarterly sales, which will skew the data. Every property is unique and requires a specialized market analysis to identify fair value and trends.

